

#### Frozen Poultry (EC):

#### Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX'; Norfolk, VA; Savannah, GA; and, Wilimington, NC.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November 1999. The denominator represents the total number of FEU

#### Market Share-November:

Each carrier's current market share is based on the number of containers shipped during November 1999. Source: PIERS, November 1999.

#### Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for January 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: November 1999

Month\Year: 38.0 \ 855.0

Month\Year: 38.0 \ 8	355.0												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	тнс	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	55%	15%	29 Days	\$2,830 <sup>1</sup>	\$160 <sup>1</sup>								\$2,990
Evergreen	18%	44%	24 Days	\$145	\$8								\$3,213
Hanjin	16%	18%	26 Days 12										
APL	8%	2%	31 Days	\$153								21 KT	\$3,213
COSCO	3%	0%		\$153								20 KT	\$3,213
Cho Yang	0%	7%	27 Days 12	\$162								19 KT	\$3,402
Zim Line	0%	5%	35 Days 12	\$118								22.5 KT	\$2,655
Mitsui OSK	0%	4%	22 Days	\$153								21 KT	\$3,213

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah. GA.

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: November 1999

Month\Year: 4.0 \ 80.0

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hapag-Lloyd	50%	15%		\$3,600 <sup>1</sup>	\$56 <sup>1</sup>			\$480¹		\$500¹			\$5,636
Evergreen	50%	13%											
Maersk	0%	48%		\$3,6001	\$56 <sup>1</sup>			\$500¹					\$4,156
Meditteranean	0%	5%		\$3,600 <sup>1</sup>	\$56 <sup>1</sup>			\$500 <sup>1</sup>		\$480 <sup>1</sup>			\$4,636

<sup>1</sup> Rate is per container

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Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: November 1999

Month\Year: 973.0 \ 10,834.

Month Year: 973.0 \ 10	onth\Year: 973.0 \ 10,834.						Surcharges:								
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate		
Maersk	16%	25%	26 Days	\$2,950 <sup>1</sup>	\$160¹								\$3,110		
Mitsui OSK	15%	14%	22 Days	\$118	\$8								\$2,646		
Hanjin	14%	12%	31 Days 12												
NYK Line	11%	10%	22 Days	\$157	\$8							21 KT	\$3,465		
Zim Line	10%	7%	31 Days 12												
P&O Nedlloyd	8%	5%	24 Days	\$118	\$8								\$2,646		
Cho Yang	6%	3%	31 Days 12	\$1,700 <sup>1</sup>									\$1,700		
Evergreen	5%	7%	30 Days	\$113	\$8								\$2,541		
OOCL	5%	6%	26 Days	\$118	\$8							21 KT	\$2,646		
Yang Ming	5%	4%	28 Days 12	\$78	\$8							21 KT	\$1,806		
APL	3%	2%	23 Days	\$118	\$8							21 KT	\$2,646		
COSCO	1%	1%	35 Days	\$120	\$8							21 KT	\$2,688		

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah. GA.

Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: November 1999

Month\Year: 5.5 \ 93.6

Month\Year: 5.5 \ 93.6													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	73%	33%	28 Days	\$3,100 <sup>1</sup>	\$160 <sup>1</sup>		5%						\$3,415
Hapag-Lloyd	27%	4%	24 Days 12	\$124			5%						\$2,734
OOCL	0%	24%	26 Days	\$120	\$8		5%						\$2,814
Cho Yang	0%	12%	35 Days 12										
Evergreen	0%	11%	29 Days	\$130	\$8		9%						\$3,035
Hanjin	0%	3%	31 Days 12	\$120	\$8		5%					21 KT	\$2,814

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah. GA.

Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: November 1999

Month\Year: 97.0 \ 589.6

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Zim Line	64%	50%	39 Days 12	\$3,0001									\$3,000
Hapag-Lloyd	13%	20%	28 Days 12	\$208								21 KT	\$4,368
P&O Nedlloyd	13%	3%	30 Days										
OOCL	9%	4%	28 Days	\$175	\$8							21 KT	\$3,843
Hanjin	0%	9%	34 Days 12	\$175	\$8								\$3,843
Evergreen	0%	6%	34 Days	\$220	\$8								\$4,788
Maersk	0%	4%	33 Days	\$3,450 <sup>1</sup>	\$160 <sup>1</sup>								\$3,610
COSCO	0%	3%		\$175	\$8							21 KT	\$3,843

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah. GA.

Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: November 1999

Month\Year: 9.0 \ 100.0

(									<b>1</b>				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	33%	25%	30 Days										
Maersk	33%	3%	25 Days	\$3,750 <sup>1</sup>	\$160 <sup>1</sup>								\$3,910
APL	22%	16%	29 Days	\$210	\$8							21 KT	\$4,578
NYK Line	11%	27%	28 Days										
Evergreen	0%	17%	37 Days	\$3,7001	\$160 <sup>1</sup>								\$3,860
OOCL	0%	11%	32 Days	\$210	\$8							21 KT	\$4,578

<sup>1</sup> Rate is per container

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Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: November 1999

Month\Year: 40.0 \ 469.1

Month\Year: 40.0 \ 46	9.1							Surcharg	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	70%	56%	28 Days	\$134	\$8		9%					21 KT	\$3,235
Evergreen	15%	9%	34 Days	\$130	\$8		9%						\$3,144
Hanjin	8%	7%	36 Days 12	\$134	\$8								\$3,843
COSCO	5%	3%	31 Days	\$134			9%					21 KT	\$3,067
Cho Yang	3%	19%	31 Days										
Maersk	0%	4%	26 Days	\$3,250	\$160		9%						\$3,703

<sup>12</sup> Transit time is based on departure from Savannah. GA.

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Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: November 1999

Month\Year: 50.0 \ 444.0

Month\Year: 50.0\4												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARE	Cotton R.	Size	ContainerRate
Maersk	98%	64%		\$3,750¹	\$600¹							\$3,350
Zim Line	2%	28%		\$2,900 <sup>1</sup>				\$600¹				\$3,500
COSCO	0%	5%		\$2,9001				\$700¹				\$3,600

<sup>1</sup> Rate is per container

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: November 1999

Month\Year: 14.0 \ 417.1

					Surcharges:											
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate			
COSCO	29%	10%	35 Days	\$106	\$8		50%					21 KT	\$3,507			
APL	21%	28%	23 Days	\$106	\$8		50%					21 KT	\$3,507			
Maersk	21%	12%	24 Days	\$2,650 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$4,135			
NYK Line	14%	9%	21 Days													
Hanjin	14%	5%	33 Days 12	\$106	\$8		50%					21 KT	\$3,507			
Evergreen	0%	28%	22 Days	\$102	\$8		50%						\$3,381			
OOCL	0%	6%	20 Days	\$131	\$8		50%						\$4,295			

<sup>1</sup> Rate is per container

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<sup>12</sup> Transit time is based on departure from Savannah. GA.